



Sales Executive required for a challenging role within a small and dynamic company

CIRCA £25-30 pa + OTE benefits

Edinburgh based Reactec Ltd works on noise and vibration related issues through products, consultancy and design services across a range of industry sectors.

With the imminent launch of an exciting new product for power tools in the construction and manufacturing industry, a new sales executive is required to drive new business development and establish relationships with our current customer base.

This job offer presents an exciting opportunity to develop and enhance your career in an independent and highly motivated working environment. You will be part of an award-winning team launching a breakthrough product – it doesn't get much better than that!

Responsibilities

- Increasing product sales to existing customers and actively seeking new customers
- Identifying and developing new and existing business opportunities
- Preparation of proposals, tenders and quotations
- Assistance with marketing activities such as exhibitions, advertising, editorial and press releases as required
- Excellence in support to existing clients

Core skills

- Self motivated professional with the vision and drive to succeed in a fast paced environment
- A strong ability to identify new business opportunities
- Excellent time management and organisational skills
- Exceptional presentation skills
- Outstanding communication skills, verbal and written
- PC literate
- Previous sales experience may be helpful
- A full driving license and a willingness to travel are essential for this role

For further information please contact:

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Successful applicants will be contacted